



# IBIA TRAINING BROCHURE

**In collaboration with Celero**

NOVEMBER 18-19, 2021

RAVENALA ATTITUDE HOTEL, MAURITIUS



# IBIA Training

NOV 18-19, 2021 - MAURITIUS

## TRAINERS

### **Robin Meech, past IBIA Chairman & MD Marine and Energy Consulting**



Robin Meech is the Managing Director of Marine and Energy Consulting, an independent consultancy practice focusing on the marine industry with an emphasis on the transport of energy fuel. Robin is also the past IBIA Chairman.

Robin has a particular interest in the marine fuel and bunker sector where he has undertaken assignments for ship owners and the oil majors, as well as independent traders and national oil companies.

He advises companies on environmental issues, purchasing strategies, organisation, new business ventures, credit insurance, logistics, IT systems and e-business.

He has comprehensive experience in environmental issues, having been a member of IMO Steering Committee advising to the introduction of the global emissions cap in 2020 as well as advising the EU on marine emissions issues.

Robin is co-author of the book “Bunkers – An Analysis of the Technical and Environmental Issues”.

Book online: [www.celerogroup.com/training](http://www.celerogroup.com/training)

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### **Nigel Draffin, Hon Treasurer Consultant**



NIGEL DRAFFIN served at sea with Shell from 1966, coming ashore in 1979 working in New Building, Research and Operations Departments. In 1996 he moved to Bunker broking for Gibsons then for LQM Petroleum Services where he was Technical Manager before retiring in 2015.

He has sailed on and supervised the construction and operation of bulk carriers, oil tankers and gas carriers. He has acted as a consultant on technical issues for over 22 years. He given expert opinions and is a supporting member of London Maritime Arbitrators Association (LMAA). A founding member of the International Bunker Industry Association, serving on its board and as Chairman in 2012.

He is a member of the Institute of Marine Engineering Science and Technology, past Master of the Worshipful Company of Fuellers and Liveryman of the Worshipful Company of Shipwrights.

He is the course Director of the Petrosport bunkering courses and a regular presenter at bunker conferences. He has written 12 books on Bunkering and Shipping published by Petrosport.

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### **Captain Dave Main, Marine Consultant, AMSOL**

Captain Dave Main is a well-known figure in the world of salvage and emergency response, with over 40 years' experience in the marine industry.



He is currently a marine consultant with AMSOL which bought the business of Dutch marine services provider SMIT in the region in 2016. Dave is an accomplished marine executive having served as Director of the company in South Africa for 18 years, ensuring effective co-ordination and management of all major salvage and emergency response operations in the region.

A skilled networker and collaborator, Dave is well respected in both government and private industry in the region, ensuring efficient teamwork and constructive outcomes during marine emergencies.

Having completed a successful seagoing career, culminating in several years command experience aboard salvage tugs, Dave moved into shore-side management, initially in the Fisheries sector, and later in Port and Marine Logistics.

After joining Pentow Marine in 1996, he built the salvage and emergency response capability in the company to meet high international standards delivered today in the region by AMSOL.

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### **John Hughes, Managing Director, SABT**



John has worked in the bunker industry since 2006, all the while focusing on the African bunker market.

He has spent many days in barely road-worthy taxis, rushing around traffic-congested African cities, striving tirelessly to mine through hundreds of opportunists with a laptop and cell phone that claim to be bunker suppliers. All in search for that rare precious gem; an African supplier that can get the job done on time and within specs.

He has been held up at gunpoint in Nigeria, almost quarantined for Ebola in Sierra Leone and been close to drowning but still maintains that he has the best job in the world.

Every day is different with fresh challenges and opportunities. The quest to provide long term value for a vision to uplift African ports to meet world standards is something of a personal passion which continues to sustain him today.

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# Training Programme

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08:30 **Welcome Coffee**

09:00 **Invitation to Opening Ceremony**

- Welcome address by Sanjeev Ghurburrun, MPA Chairman
- Speech by Paul Maclons IBIA Africa Chairman and member of IBIA Board of Directors
- Opening address by Guest of Honour

10:15 **Coffee Break and Group Photos**

11:00 **Registration for IBIA Training Courses**

11:30 **Bunker Market Regulations and Enforcement**

Learn how the regulations were developed, how they are enforced and how effective use of formal procedures can avoid risk. Three presentations on:

**International Regulations** – This covers the introduction of both SOLAS and MARPOL and the current status of IMO regulations which apply to bunkers and bunkering.

**Compliance and Enforcement** – This examines the requirements with which vessels must comply in order to meet the regulations of their Flag State and any Port State that they visit. It also discusses the enforcement methods available to Flag and Port and the penalties attached.

**Bunker procedures** – This covers the development and application of procedures and standards of bunkering operations including ISO 13739, SS600 and the application of Mass Flow Metering in the new SS648.

12:30 **Delegates Lunch**

# Training Programme

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14:00 **Best practice for suppliers of VLSFO**

Looking at the Best Practices Guide for bunker suppliers published by IBIA.

Presentations on:

**Objectives and Quality Control** – The purpose of the guide and its application to generate a product which meets the required standard.

**Aspects of delivery** – The best practice to maintain and assure the quality of the product from barge tanks to receiving vessel with an emphasis on sampling proper documentation and the provision of advice.

**Contracts and disputes** – Understanding contract and sales terms, the disputes procedures and a discussion on typical problems.

15:00 **Coffee Break**

15:30 **Best practice for users of VLSFO**

Based on Best Practices Guide for bunker purchases published by IMO.

Presentations on:

**Objectives:** The requirements, the goals and the specific exemptions.

**Aspects of delivery:** This covers supplier selection and vetting, delivery procedures and fuel handling.

**Testing and disputes** – Further examination of delivery procedures, sampling, testing and guidance on disputes.

16:30 **Guided Tour – Port & Bunkering Area**

18:30 **Networking Cocktail**

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8:30 **Fuel quality – Its impact on storage, treatment and use in the engine**

Fuel quality and the impact of the principal parameters and the units involved.

The relevance of fuel quality parameters on storage and treatment of the fuel with a discussion on the relevance of the time in storage on quality. The impact of fuel quality on the operation and performance in a marine diesel engine.

9:30 **Quantity measurement – The principles of quantity measurement including Mass Flow Metering**

The fundamentals of getting from a sounding to a Mass in air quantity.

A worked example of a quantity calculation. An introduction to Mass Flow Metering covering the principles, current practice, comments on accuracy and fraud prevention.

10:30 **Coffee Break**

11:00 **Adapting to a changing market**

Looking at the issues of geopolitics, the current pandemic and the way they may influence on maritime trade and ships fuel. Presentations on:

**Changing fuel quality** – Impact of new regulations and changing demand on fuel quality.

**Changing fuel demand** – Examining the way bunker demand may change in response to pressures on pricing, availability and new regulations.

**Changing price and credit risk** – Understanding how price instability and structural change will disrupt the business model of both sellers and users.

**Alternative fuels and new regulations** – An examination of the potential for alternative fuels, the pressure to reach zero carbon and sustainable fuels and the likely timeframe for all these options.

12:00 **Lunch**

13:00 **Sales terms and conditions**

The purpose, structure and application of sales terms. The structure and principal clauses in sales terms and conditions with reference to BIMCO terms and buyers terms. A more detailed consideration of the incorporation of terms into the contract, the detail of the most important clauses and the use of the BIMCO election sheet. An assessment of using sales terms in the regulation of disputes and claims with a discussion on evidence and exclusions.

14:00 **Coffee Break**

14:30 **Maritime Emergency Preparedness**

- Essential skills and procedures necessary to control a shipboard emergency
- Insight into measures necessary to respond swiftly and effectively during the initial phase of a casualty event.
- Negotiating a claim's settlement

16:30 **A review and test of the various topics covered during the Training**

17:00 **Presentation of Certificates**

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# Mauritius

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### TRAINING FEE PER DELEGATE

NON-IBIA Members: USD 950 (MUR 40,000)

IBIA Members : USD 800 (MUR 34,000)

Bookings: [training@celerogroup.com](mailto:training@celerogroup.com)

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Disclaimer: Based on uncertainty due to Covid-19 situations around the world and foregoing travel restrictions, the organisers will not take any liability if the event has to be rescheduled. We will also follow all government guidelines with regards to Covid-19 protocols. Visit our website for latest updates.

[www.celerogroup.com/training](http://www.celerogroup.com/training)